

**For Immediate Release**



**BEACON GLOBAL  
GROUP**

## **Beacon Global Group selects Novia Global for International SIPP**

11<sup>th</sup> Feb 2020 Novia Global today announces that following a rigorous due diligence process, Beacon Global Group, Inc. has selected Novia Global to provide a white label version of the Novia Global International Self Invested Personal Pension (SIPP) for its US and non-US advisers.

Formed in 2010, Beacon Global Group was set up to help financial services companies around the world better serve American expatriates with financial assistance while living and working abroad. Disappointed with the inability to find trusted advisers to help them with their finances; and the fact that fewer financial institutions were willing to deal with the Americans after the enactment of the Foreign Account Tax Compliance Act (FATCA), the founders of Beacon Global Group set about building the business internationally to support the needs of Americans moving around the world by providing a comprehensive service wherever they go.

Comprising over 50 adviser firms, the Novia Global International SIPP will be Beacon Global Advisor Network, LLC's (BGAN) recommended retirement solution for both US and non-US advisers that require this product.

The Novia Global International SIPP provides:

- Competitive annual cost
- A streamlined application process leading to faster transfer times
- On demand client portal access utilising established market platform technology
- Simplified investment process via online platform trading
- 24/7 adviser access to reports and valuation
- Low cost multi-currency

Chris Skelhorn, Novia Global International Sales Manager said: "This is a very exciting initiative and we are delighted to have been selected as the product provider of choice for international SIPP business."

Joby Gruber, Group President, Beacon Global Group said "Beacon Global Group remains uniquely positioned at the center of a series of global relationships to provide cross border solutions. The Novia Global International SIPP dramatically extends our value proposition and we look forward to growing this relationship with them."



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**Notes to editors**

Novia Global Limited launched in 2015 to provide a comprehensive wealth management service or 'full wrap platform' for investment advisers and their clients in the international market. Novia Global provides a transparent pricing structure as well as access to a wide range of investment products each with their own Cash Facility, an extensive suite of portfolio management tools, and access to an extensive range of investment classes including shares, bonds, traditional authorised funds, ETFs and alternative investments.

The core operating system is provided by Australian based GBST who have been developing software solutions for fund administration and financial services since 1996, and for wrap solutions since 1999, amassing \$186bn (AU) in assets under management on their systems. The comprehensive suite of portfolio management tools is powered by Financial Express.

The Novia team, based in Bath, is led by Bill Vasilieff ex Sales and Marketing director and joint cofounder of Selestia. Novia as an independent proposition has substantial financial backing from a combination of private individuals and corporate organisations.

**Disclosure Statement**

The Novia International SIPP is a transfer only Personal Pension Plan provided by Novia Financial Plc and distributed exclusively by Novia Global Ltd. Its value and returns will depend on the performance of the underlying investments and is not guaranteed. The value may fall and you may get back less than your original investment.

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All investments involve risk, including possible loss of all, or a substantial portion of, the principal amount invested. Specific risk factors associated with this product include, but are not limited to, costs, changes in legislation, changes in tax laws, investment risks, market and economic fluctuations, and loss of pension benefits.